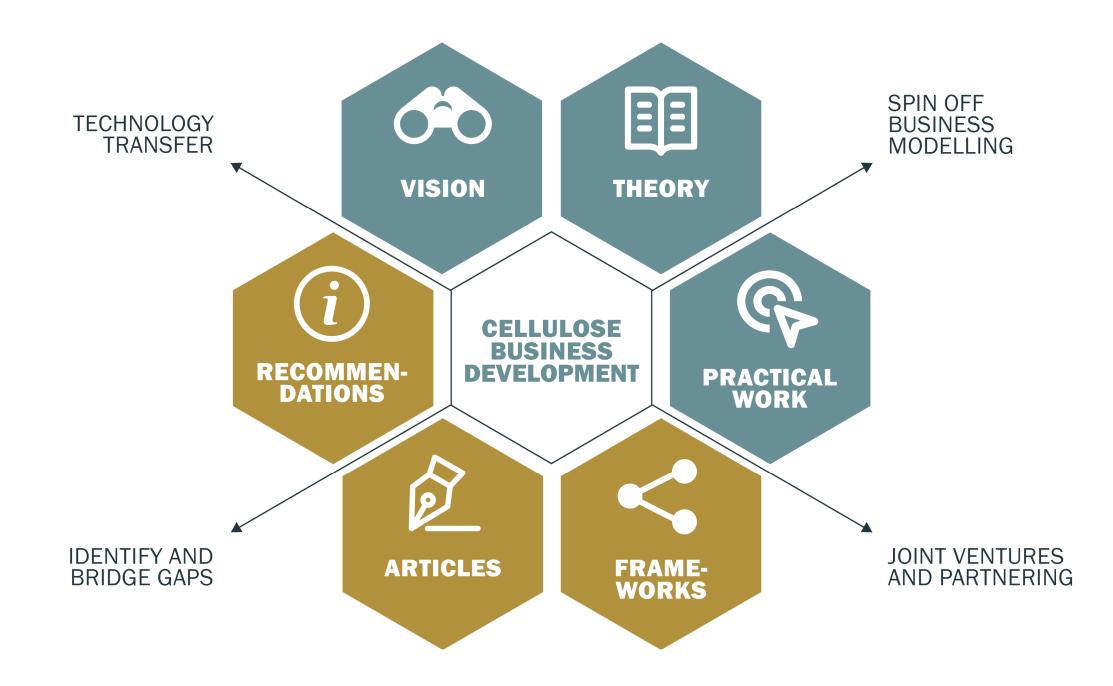
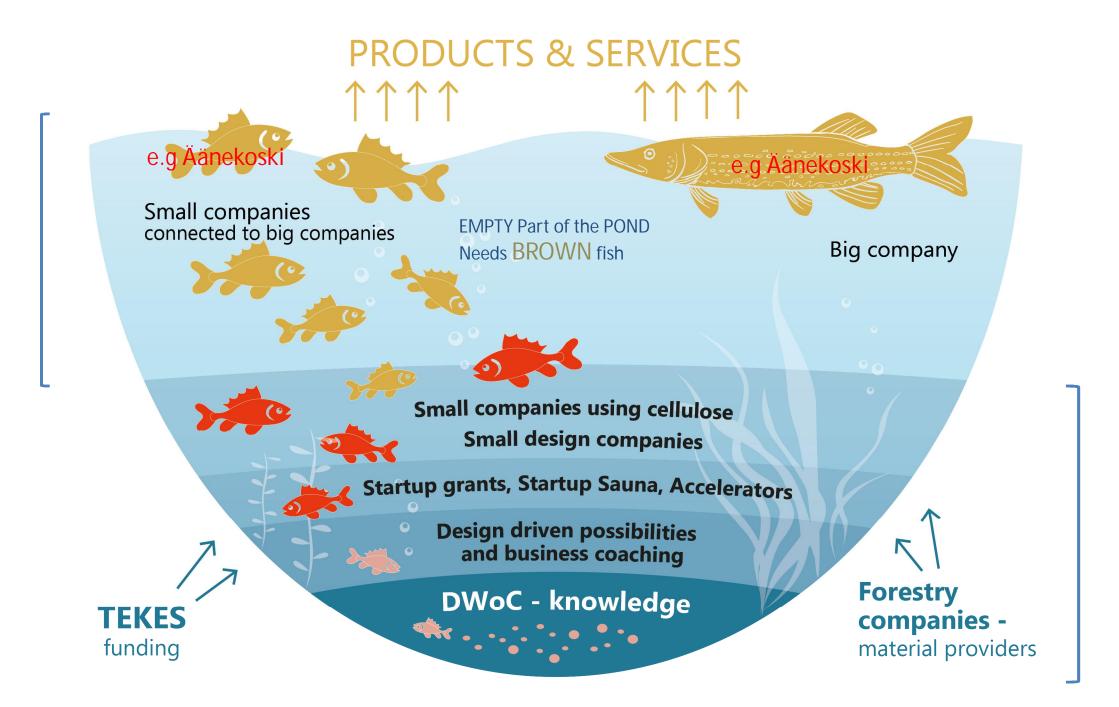
VALUE CHAINS
IN THE WORLD
OF CELLULOSE
DWOC

"CREATION OF A BUSINESS ECOSYSTEM AROUND NEW CELLULOSE MATERIALS"

BY GREG O'SHEA AALTO UNIVERSITY

VISUALIZATION BY ANASTASIA IVANOVA, AALTO UNIVERSITY

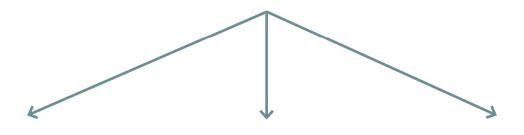




CELLULOSE ECOSYSTEM



Create
Entrepreneurial
Eco-system (EES)



Understand process and roles

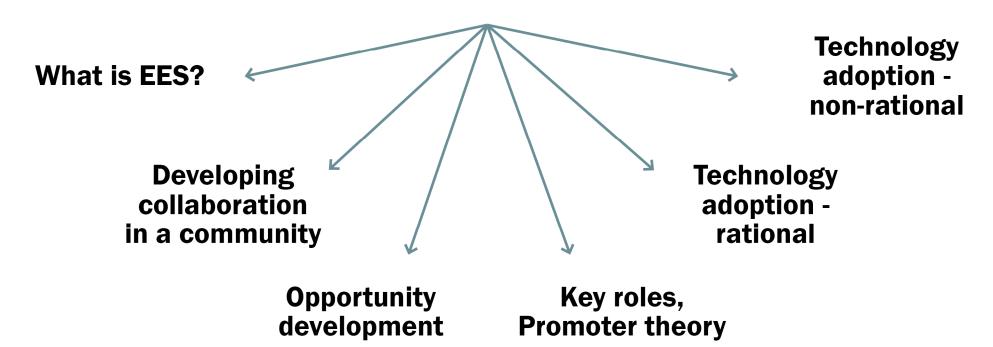
Opportunities

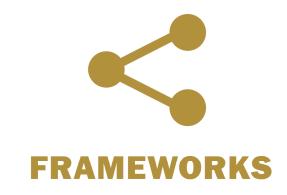
Adoption



THEORY

Understanding how EES is developed in practice





Rationale for bottom-up approach drives SME leaders to cross the 'Rubicon' to adoption

Roles and Stages

Conditions for existing SMEs to switch towards new bio-materials

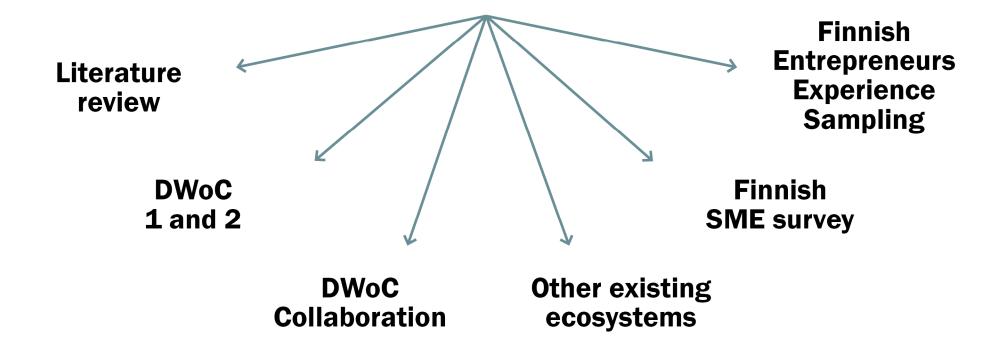
Barriers

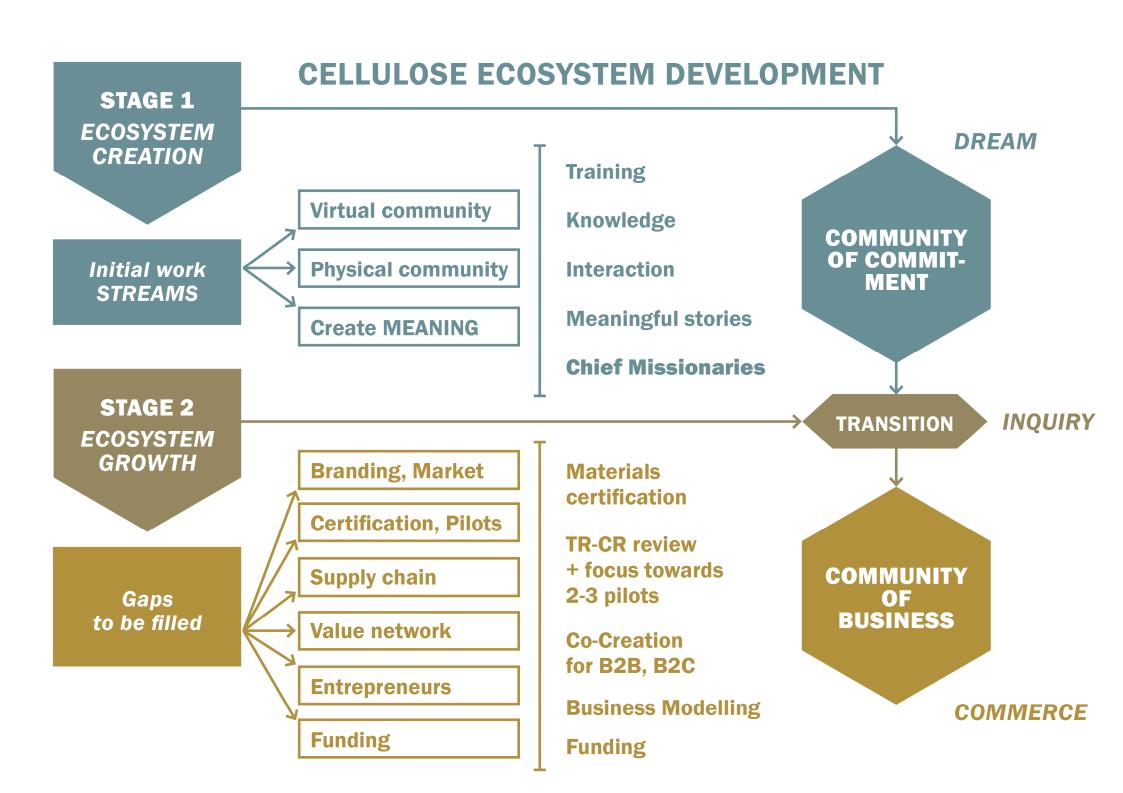
Define

the Promoter Role

and Enablers



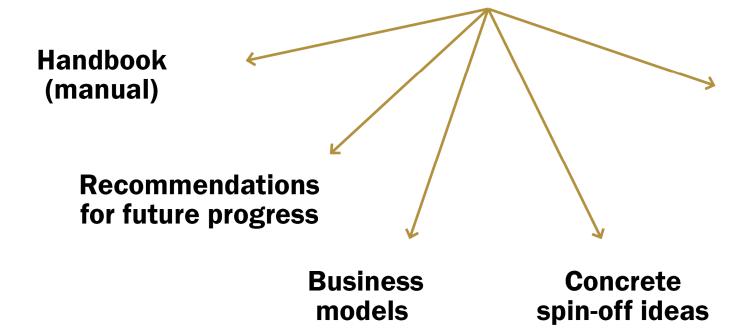




TIMELINE

IDEATION PILOT MODEL START DEMO Application Co-create with **Explore** initial **Explore** ARTS student design and-or Resources finance concept -MOCK UPS application ideas productionand market for scale up or DEMO retail objects **INTERNAL** professionals **Business Business** concept -Plan Modelling application ideas **Teams** Pitch Set up MEANING and TRENDS workshop **DECISION METHODOLOGY LEAN START UP PITCH AND GTM** CAPACITY **CRITERIA?** TO MAKE? **NEEDED?** OR PARTNERING **SUPPORT ARTS ARTS-TUT-VTT ARTS-BIZ** BIZ BIZ JAN - MARCH **DEC - JAN 2017 MARCH – APRIL APRIL - JUNE AUGUST - NOV**





Policy and future branding recommendations to aid the biomaterial technology adoption process



If you have any thoughts, questions, ideas – please contact me on

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